



# IBM Centennial

## Getting ready for a Smarter Planet & Big Data

### First Byte Symposium

### 1st Anniversary of LSDF for Life Sciences at Bioquant

Heidelberg 26 Mai 2011



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Vice President IBM WW Storage

Business Development, Client Care & Technical Support

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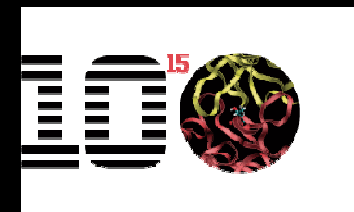
IBM 1401 – The Mainframe



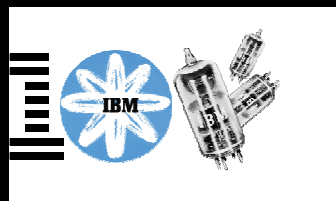
System 360



PC



Blue Gene



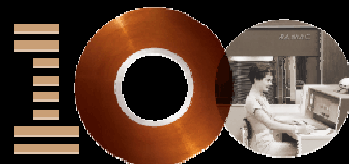
First Electronic Calculator



Magnetic Tape



A Computer Called Watson



RAMAC



The Floppy Disk



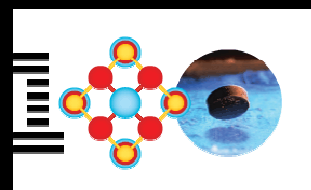
The Selectric Typewriter



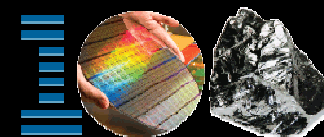
DRAM



Scanning Tunneling Microscope



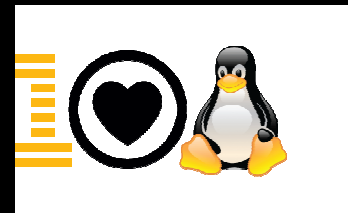
High Temperature Superconductor



Silicon Germanium Chips



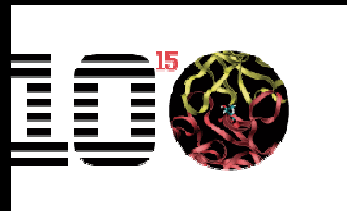
FORTRAN



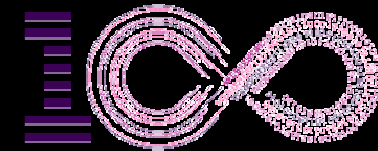
LINUX



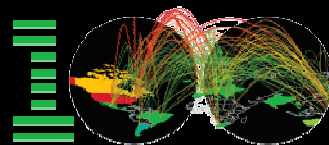
The IBM Punched Card



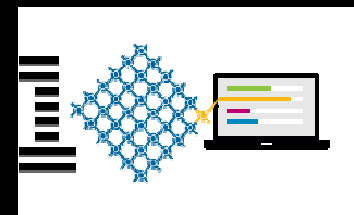
DB2 - Database



Webshpere



Rise of the Internet



World Community Grid





Selective Crime Fighting



Smart Water Management



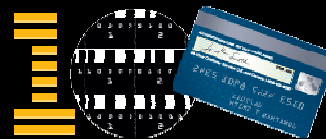
Optimizing Food Supply



Tracking Infectious Diseases



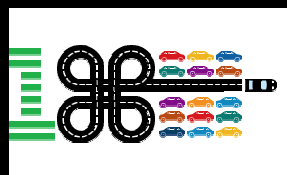
UPC



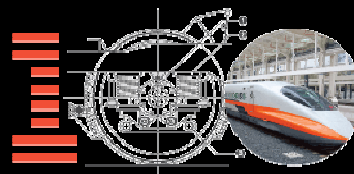
Magnetic Stripe Technology



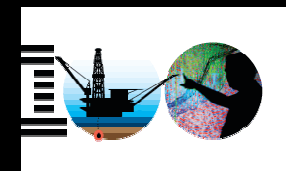
Sabre - Online Reservation



Management of Transportation Flow



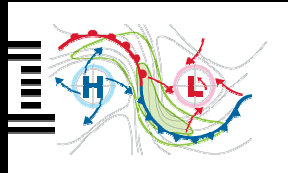
Optimization of Global Railways



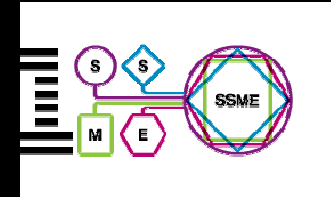
Optimization of Oil Supplies



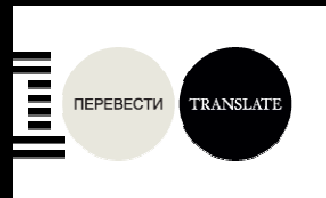
Mapping of Humanity's Family Tree



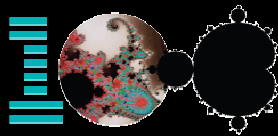
Deep Thunder



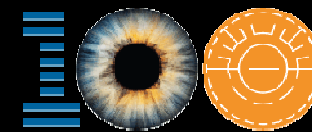
Service Science



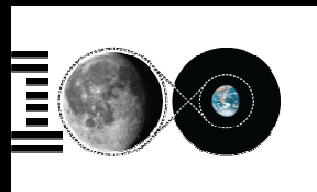
Machine-aided Translation



Fractal Geometry



Excimer Laser Surgery



Apollo Mission



Welcome to the decade of Smart

Every decade or so in computing, there is a chance to redefine the playing field.

We are in that phase of redefinition now



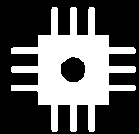


# The World Is Becoming Smarter

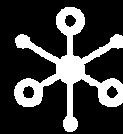
**FLATTER**



**SMALLER**



**INSTRUMENTED**



**INTERCONNECTED**



**INTELLIGENT**

## The World is Becoming Smarter Every Day

- 30 billion RFID tags sold in 2010
- 4 billion camera phones sold through 2009
- 900 million GPS devices sold annually by 2013
- 76 million smart electric meters in 2009. 200M by 2014
- 2 billion people on the Web by 2011



**Smart energy**



**Smart traffic**



**Smart oil fields**



**Smarter water management**



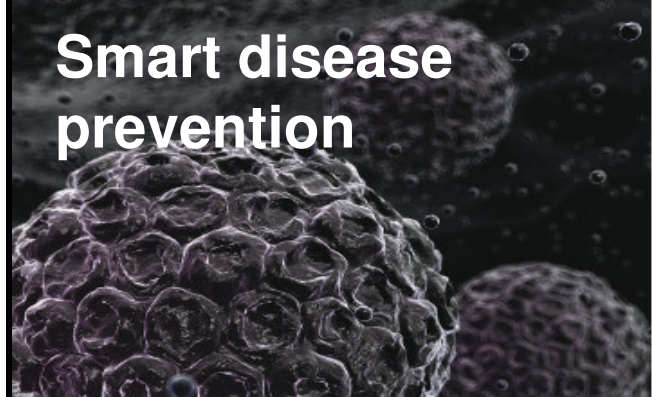
**Smart food supply**



**Smarter Planet**



**Smart disease prevention**



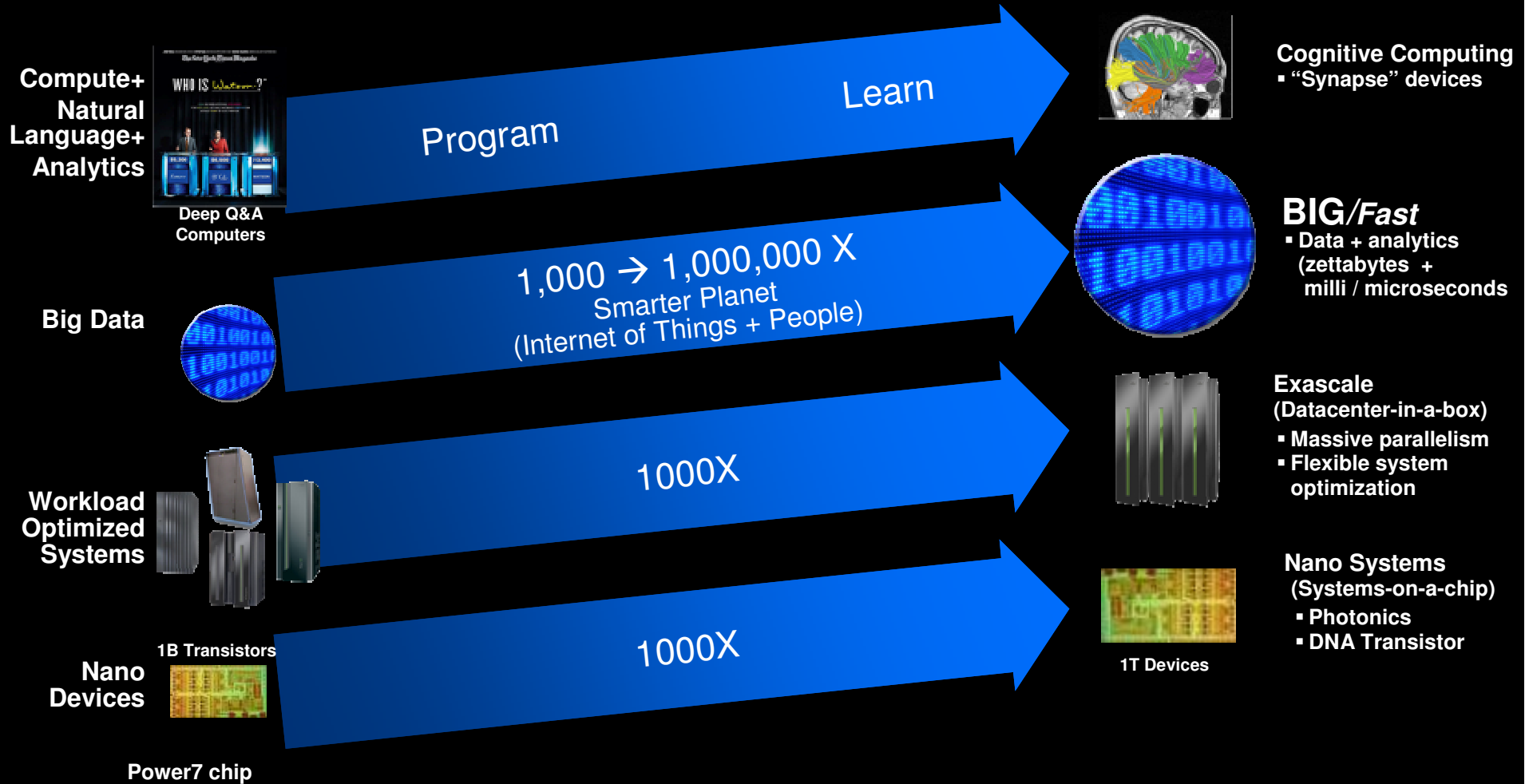
**Smarter cities**



**Smart healthcare**

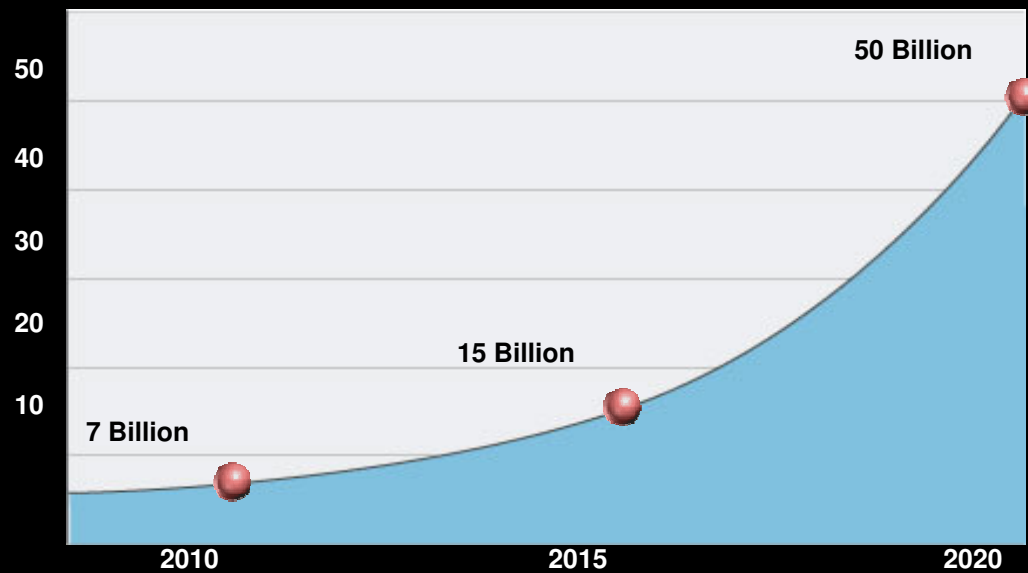


# Four Technologies that Will Change Industries, Clients and the World

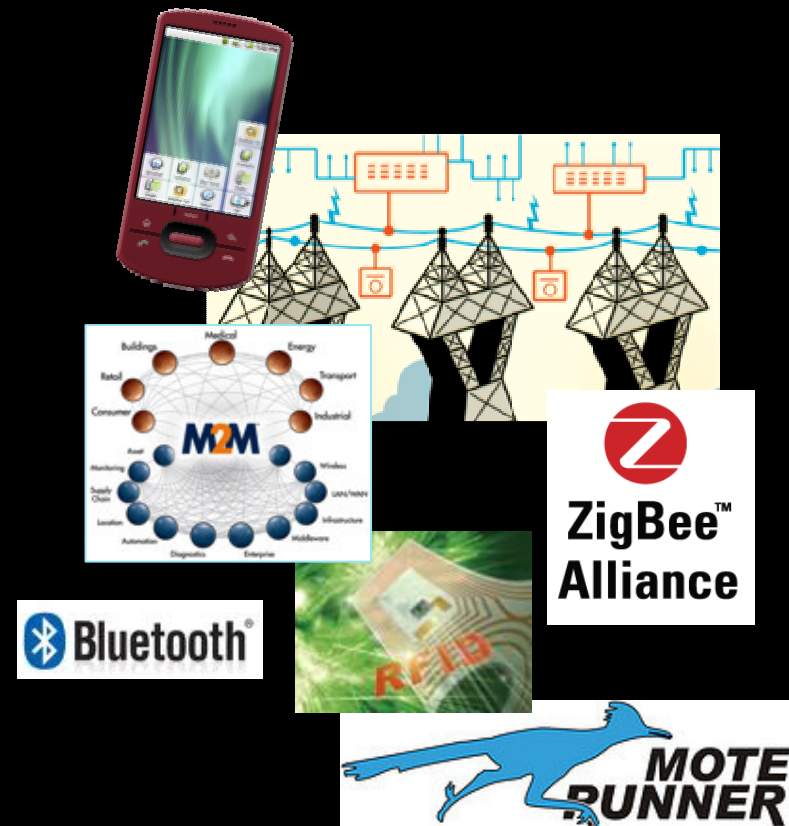


# Smarter Planet will Drive the Creation of **Big/Fast** Data

## Number of Connected Devices

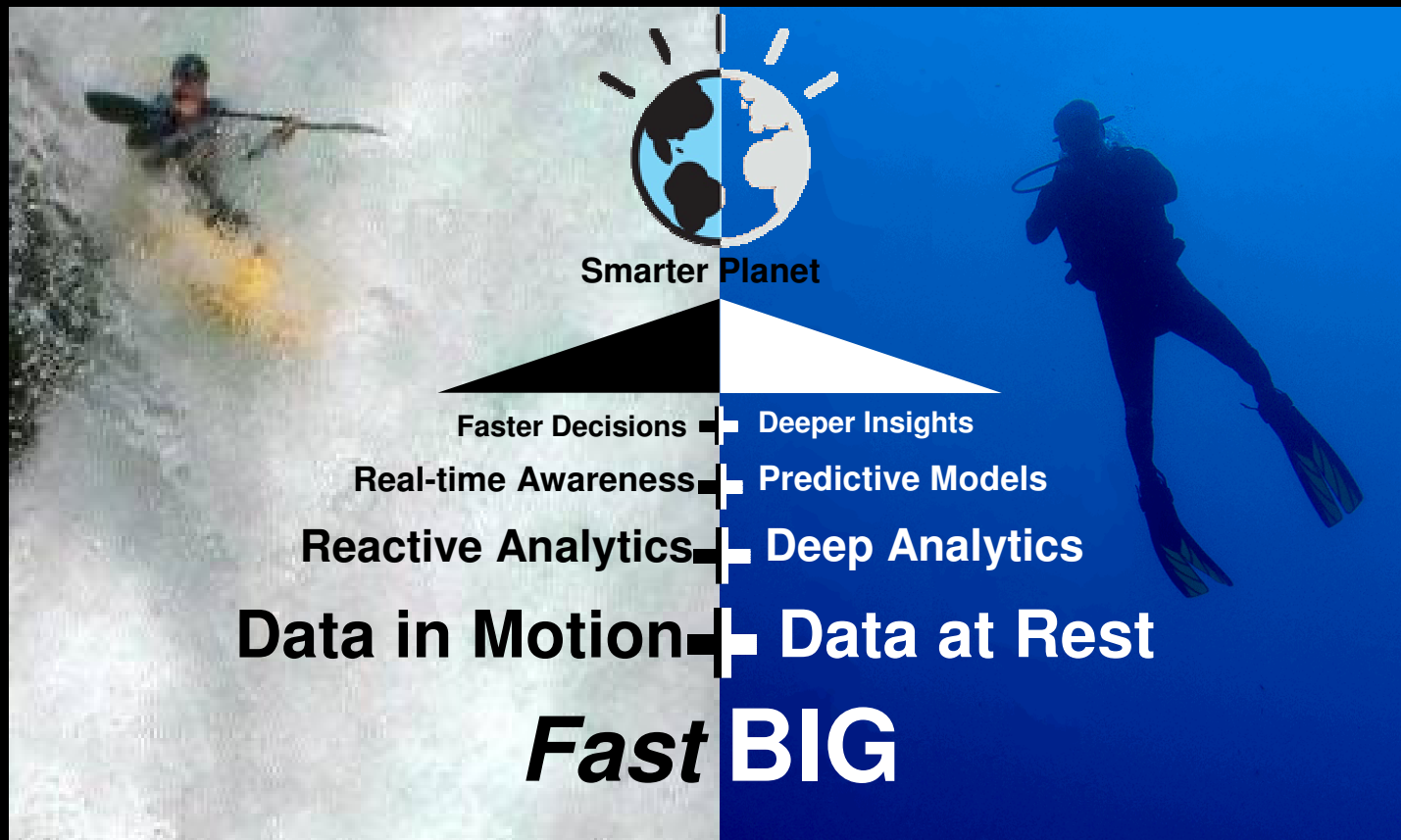


Multiple Sources: Intel, Ericsson, Gartner, etc.



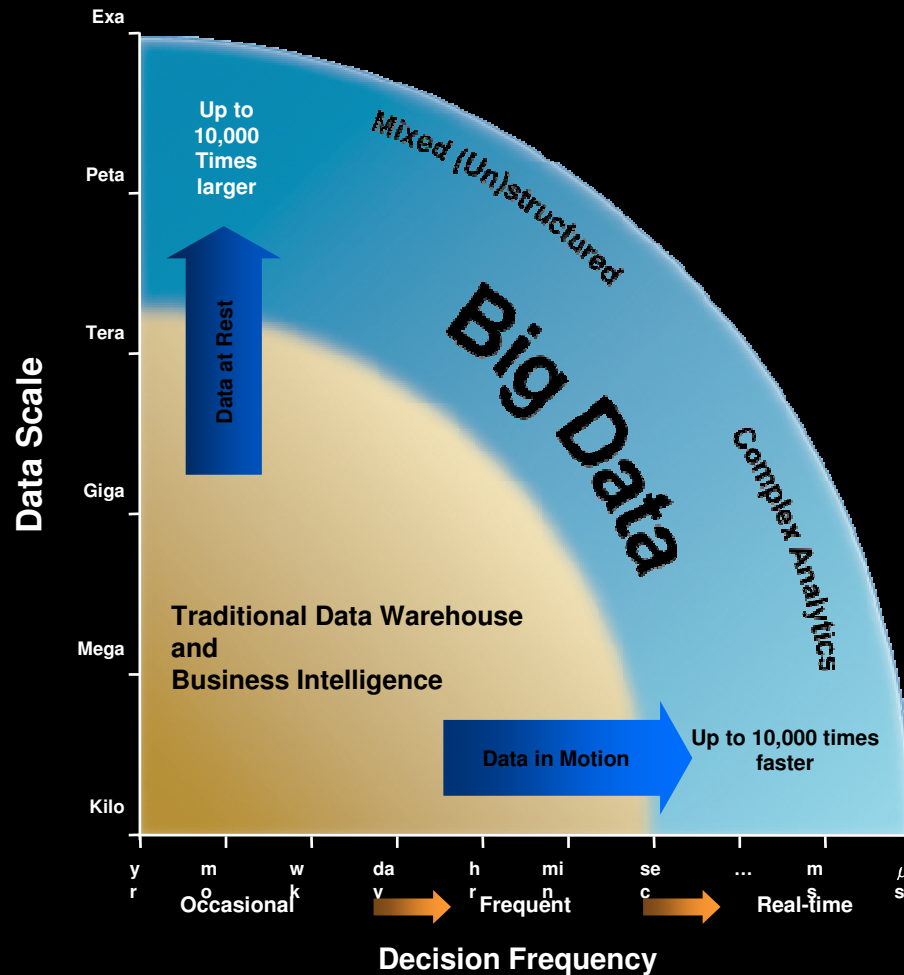


# Every Smarter Planet Solution Has **Big/Fast** Data and Needs **Big/Fast** Analytics





# New **Big/Fast** Data Brings New Opportunities, Requires New Analytics



**Homeland Security**  
600,000 records/sec, 50B/day  
1-2 ms/decision  
320TB for Deep Analytics



bharti

**Telco Promotions**  
100,000 records/sec, 6B/day  
10 ms/decision  
270TB for Deep Analytics



**DeepQA**  
100s GB for Deep Analytics  
3 sec/decision

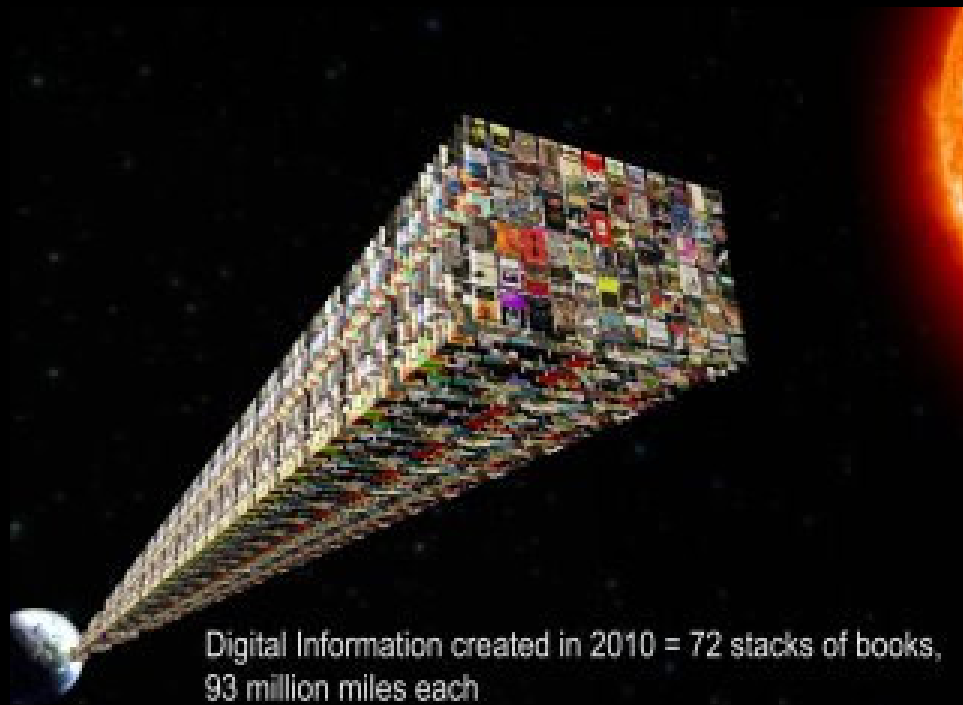


**Smart Traffic**  
250K GPS probes/sec  
630K segments/sec  
2 ms/decision, 4K vehicles

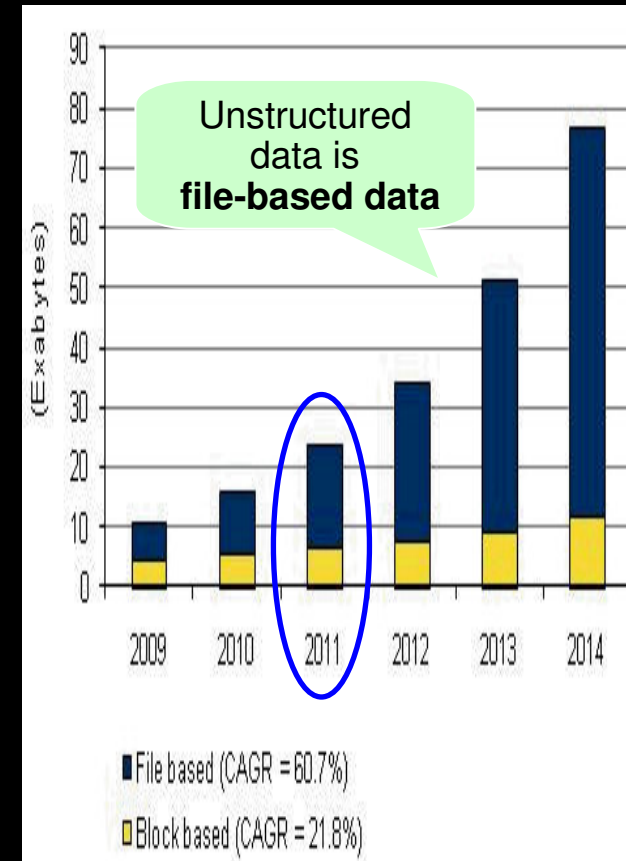
Observe .... the *nature* of workloads and data is rapidly shifting.....

Rapid *file storage* growth

Worldwide File-Based vs Block-Based Storage Capacity Shipments, 2009-2014



=



Source: IDC's 2010 Enterprise Disk Storage Consumption Model

# Space-Time-Travel



**6 billion  
mobile phones**

**6.8 billion  
people**

# Space-Time-Travel

## Geo-location data

*Mobile Phones*  
600B transactions / day  
(in US)

## De-Identify

in volume  
in real-time  
share with third parties



## Reveal

Where you spend time  
Who with (e.g., friends)

## Re-Identify

(figuring who is who)  
is somewhat trivial

6 billion  
mobile phones

6.8 billion  
people

# Space-Time-Travel

Absolute  
identification

Ultimate *biometric*

Reshape

Tough problems  
Image classification  
Identification

Unravel

*All of one's secrets*

Enormous  
Opportunity

Challenge all  
notions of privacy

Here Now

More to come



6 billion  
mobile phones

6.8 billion  
people

# Possible..... Like Magic ...

**87% certainty where you will be this Thursday at 5pm**

**Top 10 people you co-locate with (home / work)**

**High quality traffic-avoid predictions pushed to you real-time**



**Transactions not consistent with your pattern = reduce credit card theft 90%**

**Political opponent crushed, resigns two days after announcing candidacy**

**Governments change  
Due to mass online social networking**

**Cannot truly be turned off**

**6 billion mobile phones**

**6.8 billion people**



Let's examine what IS being done today with all this "Big Data" .....



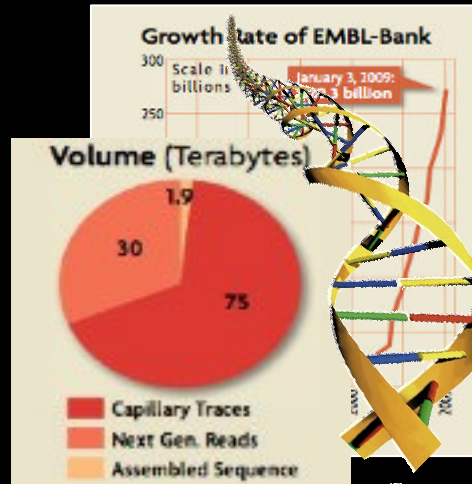
Transactions: 46 Terabytes per year



100 Terabytes per year



Call Records: 3 Terabytes per day



Genomes: Petabytes per year



10 Terabytes per day



7 Terabytes per day

<http://data.gov>

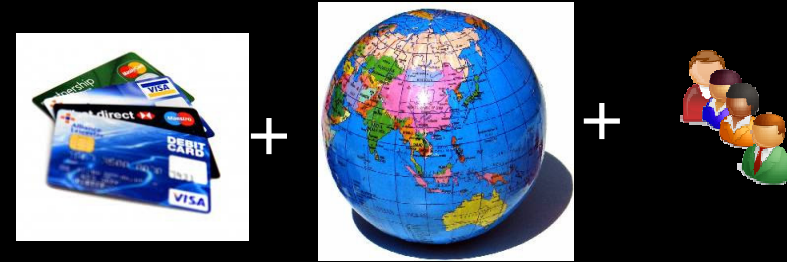


Blogs: 10 Terabytes per year

“All the Data” Big Data makes possible paradigm shifts. Imagine:



Fraud detection = Rules



Fraud detection = “All The Data”

### Existing “state of the art” fraud technology

10,000 rules for fraud detection

As new information comes in, add a rule

As transaction analytics determines patterns, add a rule

Need to understand and modify total set of rules

Not real time

- in terms of incoming information
- i.e. not a ‘tripwire’ approach

So in 2 years, you’ll have 20,000 rules

- Doesn’t scale as well

### Future state of the art credit card fraud detection

Process **all the data** for

- That individual person
- Everything they’ve bought for the past 4 years
- Every place they’ve bought it

Evaluate each transaction in real time (4 seconds)

- Translation: **global indexes in memory**

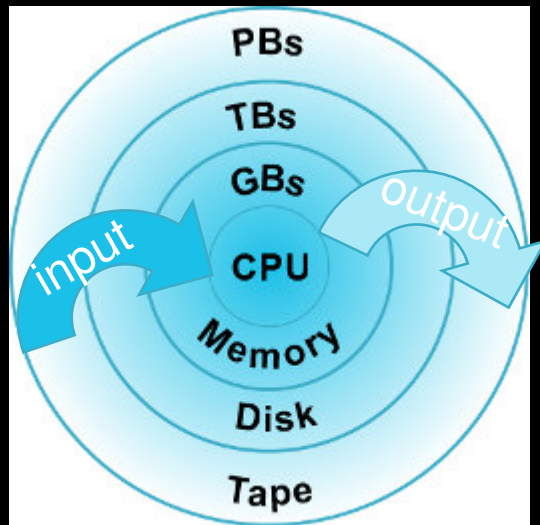
Transforms the nature of Fraud Detection

“Watson”



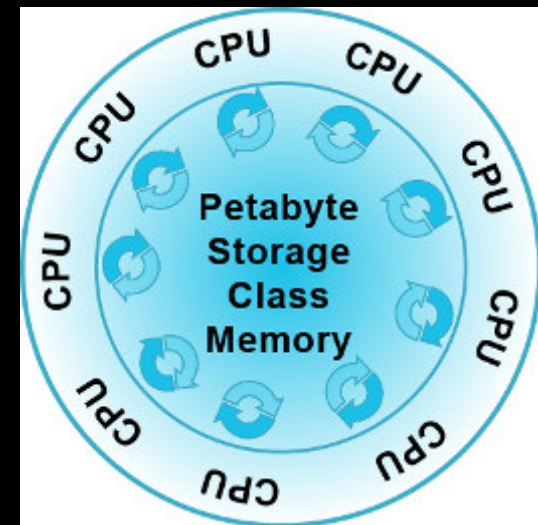
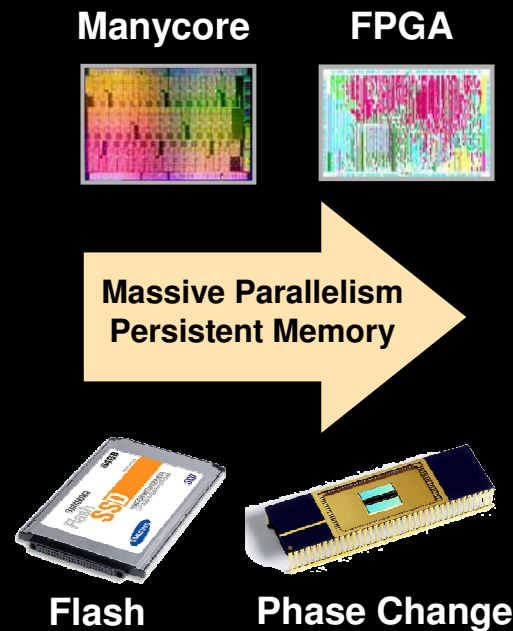
# Educate yourself on Big Data-centric Architectures for Performance

## Old Compute-centric Model



Data lives on disk and tape  
Move data to CPU as needed  
Deep Storage Hierarchy

## New Data-centric Model

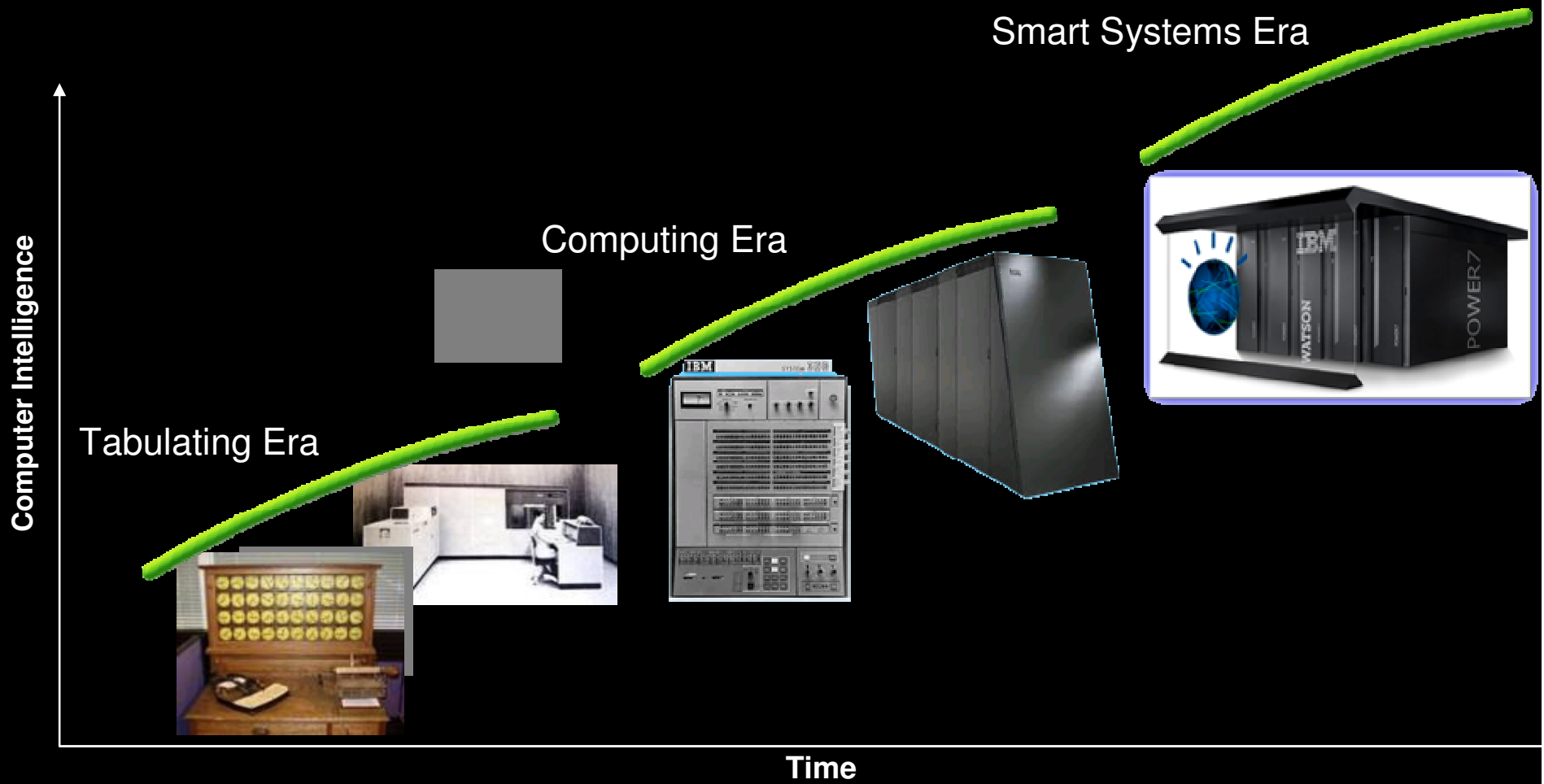


Data lives in persistent memory  
Many CPU's surround and use  
Shallow/Flat Storage Hierarchy

**Largest change in system architecture since the System 360  
Having a huge impact on hardware, systems software, and application design**

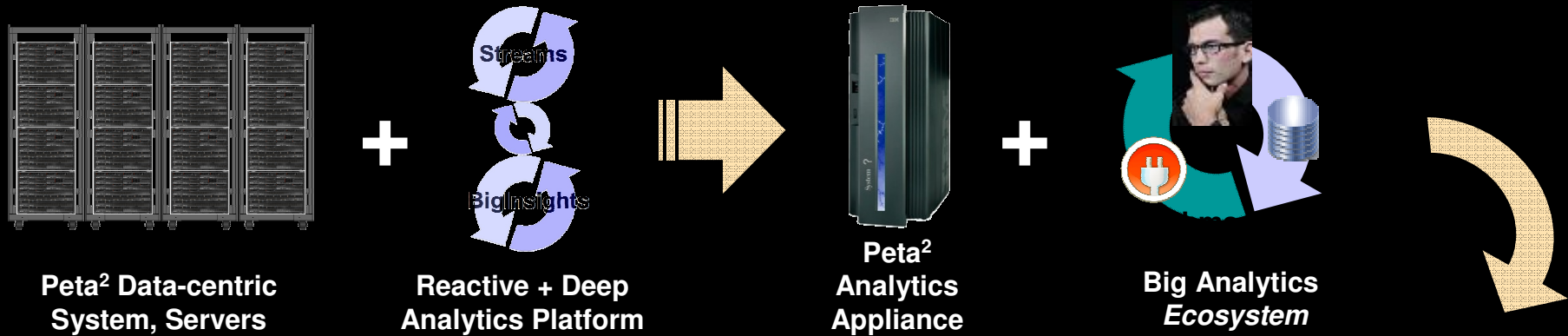


# We Are Entering a New Era



# IBM Storage, Servers, Appliance, Software = Solutions for *Monetizing Data*

## Change Big Data to *Smart Data*



**DeepWater**  
Water management

**DeepCurrent**  
Power Delivery

**DeepSoil**  
Farm Prediction

**DeepPulse**  
Political Polling

**DeepEyes**  
Webcam Fusion

**DeepTraffic**  
Area Traffic Prediction

**DeepBasket**  
Food Market Prediction

**DeepBreath**  
Air Quality Control

**DeepSafety**  
Police/Security

**DeepFriends**  
Social Network Monitor

**DeepThunder**  
Local Weather Prediction

**DeepResponse**  
Emergency Coordination



Let's build a smarter planet



More than IT ..... It's societal change on a global scale

Social networking = *find collaboration*

Implies  
re-tooling education  
for young people

Implies  
re-tooling our  
workforce



New technologies

Hadoop, Pig, Hive,  
Cascading, CR-X, Netezza,  
eXFlash, SONAS, GPFS,  
etc.

Scale out analytics

Automated modeling

New Skill Sets:

Mobile device  
enablement

Parallel file systems

Parallel processing



IBMers Value



Dedication to every client's success.

Innovation that matters—for our company and for the world.

Trust and personal responsibility in all relationships.

# Thank You